



BRAITHWAITE & CO LIMITED

(A Government of India Undertaking
Under Ministry of Railway)

**HEAD OFF. & REGD. OFF. : 5, HIDE ROAD, KOLKATA – 700043,
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CIN: U74210WB1976GOI030798**

EOI No. BCL/EOI-Combined/16-17

EXPRESSION OF INTEREST

Expression of Interest from vendors is invited for execution of Structural Fabrication & with/without Erection / Crane manufacturing & erection / Civil & Building construction including Roads / Consultancy services for civil jobs as per EOI conditions.

Interested bidder should submit the offer against this EOI to Chief Manager (BD & Project), Braithwaite & Co. Limited, 5, Hide Road, Kolkata-700043 within 30 days i.e. within **31.01.2017** up to 14.30 hours. The sealed offers should be submitted in **tender box no. 1**. The offer shall be opened on **31.01.2017** at 15.00 hours on the same day. Bidders may depute their representative to attend at the time of opening.

A.0 Intention of this EOI:

Braithwaite & Co. Ltd., (BCL) intends to diversify its business activities into other areas apart from wagon manufacturing. So, an Expression of Interest (EOI) from reputed manufacturers / contractors is being invited for execution of following jobs.

- 1) For fabrication and/or erection of Structural Steel Bridge Girders and associated civil jobs on turnkey basis.
- 2) Design, Manufacture, supply & erection of EOT cranes of different capacities and / or Gantry Cranes and / or Rail Cranes with technology transfer. Repairing/revamping of cranes may also be executed.
- 3) Structural fabrication & erection of Structures for Power Plant / Steel Plant & Industrial Complex.
- 4) Fabrication of shipbuilding structures and allied jobs.
- 5) Civil jobs for Road Construction and/or Buildings/Housing complex construction.
- 6) Consultancy services for preparation of Detailed Project Report (DPR), Site survey, Feasibility Report, Soil testing etc. for civil jobs.

B.0 Mode of Ordering:

Based on responses to be received against this EOI, BCL shall shortlist the qualified bidders job-wise and make a panel. BCL will participate in different tenders for different customers either on Consortium basis or obtaining competitive back-up offers from such empanelled vendors as per discretion of BCL. In the event of receipt of orders from customers, execution will be taken up jointly (for consortium offers) or through selection of vendor by limited tendering amongst empanelled vendors.

C.0 Bidders to note the following:

- Out of above listed jobs, bidders are free to respond and submit offer for any or more jobs depending upon their credentials and experiences in the respective area of work. Evaluation of offers shall be job-wise as listed above. For cranes, evaluation shall be done separately for EOT cranes and Gantry/Rail cranes.
- In respect of Crane jobs, it may be necessary that Fabrication & Assembly of the cranes shall have to be carried out at BCL's workshop by the selected contractor.
- For all jobs except Cranes and consultancy work for civil jobs i.e. for Sl. Nos. 1, 3, 4 & 5 listed above, there are three categories of jobs depending on estimated job values. Companies or contractors may choose any or all of the categories for which they should clearly specify their preference. Based on which, the evaluation would be made against respective field of experience.
 - a) Up to Rs. 25 Crore
 - b) More than Rs. 25 Crore and up to Rs. 75 Crore
 - c) Above Rs. 75 Crore

D.0 Eligibility Criteria:

D.1 Eligibility Criteria for Structural Fabrication & Erection of Bridge Girders / Power Plant Structures / Industrial Complex etc.

- (i) Only those contractors who have previous experience of executing more than 3000 MT in fabrication or erection or both in a single year shall be considered. Documentary evidences are to be submitted.
- (ii) In respect of job for Bridge girders, bidders experience should be for steel girders of minimum 24 m OR longer spans. Documentary evidence to be submitted.
- (iii) The contractor / companies having previous experience of executing projects of Indian Railways & other Government Organizations will be preferred.

D.1.1 For jobs up to Rs. 25 crore

- Should have executed at least one job having minimum 1000 MT or two jobs each having minimum 625 M/T or three jobs each having minimum 500 MT of steel structure fabrication with or without erection work in a single job in last 7 (seven) years ending on 30.11.2016 and should have executed minimum 250 MT of fabrication and/or erection in one month.
- The bidder should have an average annual turnover of Rs. 2.25 crore in last 3 (three) years ending on 31.03.2016. Bidders should also have earned net profit in any of the last 3 years and should have positive net worth as on 31.03.2016.

D.1.2 For jobs more than Rs. 25 cores and up to Rs. 75 crore

- Should have executed at least one job having minimum 3000 MT or two jobs each having minimum 1875 M/T or three jobs each having minimum 1500 MT of steel structure fabrication with or without erection work in a single job in last 7 (seven) years ending on 30.11.2016 and should have executed minimum 500 MT of fabrication and/or erection in one month.
- The bidder should have an average annual turnover of Rs. 6.75 crore in last 3 (three) years ending 31.03.2016. Bidders should also have earned net profit in any of the last 3 years and should have positive net worth as on 31.03.2016.

D.1.3 For jobs more than Rs. 75 crore

- Should have executed at least one job having minimum 10,000 MT or two jobs each having minimum 6250 M/T or three jobs each having minimum 5000 MT of steel structure fabrication and/or erection work in a single job in last 7 (seven) years ending on 30.11.2016 and should have executed minimum 1000 MT of fabrication and/or erection in one month.
- The bidder should have an average annual turnover of Rs. 22.50 crore in last 3 (three) years ending on 31.03.2016. Bidders should also have earned net profit in any of the last 3 years and should have positive net worth as on 31.03.2016.

D.2 For Civil & Building Construction including Roads:

D.2.1 For jobs up to Rs. 25 Crore:

- Bidder should have executed civil jobs for Road Construction or Building / Housing Complex Projects of value Rs. 10 crore in a single job or Rs. 6.25 crore each for two jobs or Rs. 5 crore each for three jobs during last 7 (seven) years ending on 30.11.2016.
- Bidder should have average annual turnover of Rs. 3.75 crore during last 3 (three) years ending on 31.03.2016. Bidders should also have earned net profit in any of the last 3 years and should have positive net worth as on 31.03.2016.
- In case, bidders have executed any job of preparation of DPR, site survey, soil testing etc., the same has to be indicated.

D.2.2 For jobs more than Rs. 25 Crore and up to Rs. 75 crore:

- Bidder should have executed civil jobs for Road Construction or Building / Housing Complex Projects of value Rs. 30 crore in a single job or Rs. 18.75 crore each for two jobs or Rs. 15 crore each for three jobs during last 7 (seven) years ending on 30.11.2016.

- Bidder should have average annual turnover of Rs. 11.25 crore during last 3 (three) years ending on 31.03.2016. Bidders should also have earned net profit in any of the last 3 years and should have positive net worth as on 31.03.2016.
- In case, bidders have executed any job of preparation of DPR, site survey, soil testing etc., the same has to be indicated.

D.2.3 For jobs more than Rs. 75 Crore:

- Bidder should have executed civil jobs for Road Construction or Building / Housing Complex Projects of value Rs. 60 crore in a single job or Rs. 37.50 crore for two jobs each or Rs. 30 crore each for three jobs during last 7 (seven) years ending on 30.11.2016.
- Bidder should have average annual turnover of Rs. 22.50 crore during last 3 (three) years ending on 31.03.2016. Bidders should also have earned net profit in any of the last 3 years and should have positive net worth as on 31.03.2016.
- In case, bidders have executed any job of preparation of DPR, site survey, soil testing etc., the same has to be indicated.

D.3 For Crane related jobs:

- ❖ Bidders should have manufactured a minimum 20 nos.EOT cranes of Hoist capacity not less than 10 t or manufacturing / repairing of 10 nos. Gantry / Rail cranes of capacity not less than 10 t
- The bidder should have an average annual turnover Rs. 3 crore during last 3 (three) years ending on 31.03.2016. Bidders should also have earned net profit in any of the last 3 years and should have positive net worth as on 31.03.2016.
- ❖ Bidders submitting offer for Gantry / Rail Cranes, should indicate their interest in making technology transfer to BCL for manufacturing and replacement.

D.4 For Consultancy services in civil jobs:

- ❖ Bidder should have executed consultancy work in civil jobs of value Rs. 20 lakh in a single job or Rs. 12.50 lakh each for two jobs or Rs. 10 lakh each for three jobs during last 7 (seven) years ending on 30.11.2016.
- The bidder should have an average annual turnover Rs. 7.50 lakh during last 3 (three) years ending on 31.03.2016. Bidders should also have earned net profit in any of the last 3 years and should have positive net worth as on 31.03.2016.

E.0 Document Submission

Interested bidders may submit Expression of interest along with following documentation.

- Covering letter showing description of job for which they have submitted EOI.
- Company Profile, manpower and availability of Plant & Machinery.
- Documents relating to fulfilling Eligibility Criteria. Copies of relevant Purchase Orders & completion documents.
- Documentary evidences if bidder is NSIC/MSME/SSI registered and /or DGS&D/RDSO registered.
- Last three years (ending on 31.03.2016) Audited Balance Sheet and Profit & Loss Account Statements
- Copies of statutory documents viz., PF, ESI, Service Tax, Central Excise and VAT Registration.
- Copy of PAN, Trade License.
- Overseas experience documents, if any.
- Any other experience / achievements, if available.

F.0 General Terms & Conditions:-

Interested parties who shall submit their offer against this Expression of Interest shall accept the following terms & conditions which shall be stipulated in addition to other relevant terms at the time of limited tender floating for engagement of agency for job execution.

F.1 Cost of Tender and Earnest Money Deposit- The requisite amount of Tender Cost and EMD as per tender is to be submitted along with Techno-Commercial Bid (Part-I). The units registered with DGS & D, SSI units registered with NSIC / MSME for the tendered items only and PSU units may be exempted from submission of EMD. Necessary documentary evidence in this regard is to be submitted along with Techno-Commercial Bid (Part-I).

F.2 Security Deposit / Performance Guarantee- Vendor selected through limited tender should submit Security Deposit @ 5% of total contract value. The submitted SD amount shall be converted to Performance Guarantee which will remain valid till completion of the warranty / guarantee period of the contract as will be required. However, the same may be waived for SSI, NSIC, MSME units, RDSO and DGS & D or RDSO, registered bidders and PSUs.

Should have to comply with all statutory requirements, rules, regulations, notifications issued from time to time by the in relation to employment of their employees and matters related taxes, duties etc. with concerned authorities.

F.3 Payment Terms

No advance payment in any manner will be paid to the selected agency / vendor. All payments (including stage payments) shall be released after receipt of corresponding payments from Customer) against submission of bills duly certified by the BCL authority.

Statutory deductions/ TDS as applicable shall be made during release of payments.

F.4 Liquidated Damages / Risk Purchase

The clauses shall have to be accepted by the bidders at the time of participation in the tender. These clauses will generally be as per BCL's customer's terms.

F.5 Sub-contracting

After awarding the job, the party should not sub-contract or assign the work or any part thereof without the written permission of BCL.

F.6 Arbitration

The standard clause in BCL's tenders will be as follows;

All questions, disputes or difference whatsoever shall arise between the purchaser and the contractor upon or in relation to or in connection with the contract either may forthwith give to the other notice in writing of the existence of such question, dispute or difference and the same shall be referred to the adjudication of sole Arbitrator.

MD-BCL / CMD-BCL shall have the right and authority to appoint any Officer of the Company as Arbitrator not below the rank of a General Manager who is not directly connected with the Purchase Order.

Such a reference submitted to the Arbitrator shall be deemed to be the submission to the Arbitrator within the meaning of the Arbitration and Conciliation Act, 1996 statutory modification thereof. The proceedings of the Arbitration shall be held in Kolkata.

F.7 Jurisdiction:

Any legal dispute that may arise will be settled within the jurisdiction of Court of Kolkata

G.0 Selection Procedure

Based on response received against this EOI, BCL shall short list the qualified parties for making panel of vendors for subsequent process as mentioned in Para "Intention of EOI & Mode of Ordering". The decision of BCL with regard to short listing shall be final & binding to all parties.

H.0 BRAITHWAITE & CO LIMITED RESERVES THE RIGHT TO:

- Postpone the above mentioned due date; cancel the EOI at any stage due to unforeseen reasons.
- May ask for further clarification during scrutiny of bids received.

BRAITHWAITE & CO. LIMITED